



SOLOMON & CO.

ADVOCATES & SOLICITORS

About Solomon & Co.

Solomon & Co. is a full-service law firm headquartered in Mumbai, the commercial and financial capital of India. It was founded in 1909 and is one of the oldest and most reputed law firms in the country.

We provide high-value legal services across a broad range of practice areas including Corporate and M&A, Business and Trade, Banking and Finance, Capital Markets, Private Equity, Dispute Resolution, Real Estate and Construction, Insurance and Intellectual Property.

Since its inception, Solomon & Co. has been advising Indian and international companies, government organizations and individuals on their most challenging transactions. Our clients range from global banks and investment funds to high net worth individuals and non-profit organizations.

Our team of efficient and enthusiastic lawyers pride themselves on delivering excellent client service using a focused and personal approach.



Our Coverage

We realise that an excellent legal practice requires both profound legal knowledge as well as an understanding of the local jurisdiction. Solomon & Co. has multiple offices across the city of Mumbai.

To fully assist clients on assignments in other parts of India, we routinely work with locally based correspondent lawyers with access to the local knowledge and contacts which we believe is critically important to provide a high level of legal service.

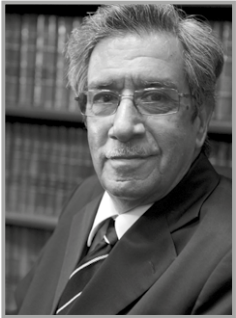
We maintain relationships with local lawyers in over 40 Indian cities, including New Delhi, Bangalore, Hyderabad, Chennai, Pune, Ahmedabad and Kolkata, so that we are able to provide our clients with quick access to local knowledge while ensuring that they are guaranteed the same quality of work product that they are accustomed to.

Our Lawyers

Our lawyers are highly skilled professionals who are adept at providing practical and innovative solutions to complex legal issues. Having practiced both in India and internationally, they have the ability to comprehend and advise on a wide range of issues across various sectors. Our team is result oriented and is trained to emphasize on client service, clarity and efficiency.



Our Partners



**JONATHAN
SOLOMON**

jonathan.solomon@slmnco.in

Jonathan Solomon is the senior partner of Solomon & Co., which was founded in Mumbai by his grandfather in 1909 and now has over 60 practising lawyers. He was enrolled as an Advocate in 1963 and as a Solicitor in the Bombay High Court in 1967 and has been in active practice for the past 50 years. His specialisation is real estate, civil litigation, arbitration, trusts and partnerships and he has also been recommended as 'first-class' in insurance matters. Mr. Solomon regularly appears before the High Court of Bombay and the Supreme Court of India and receives appointment by the Bombay High Court as Court Receiver and Administrator in disputes. He is a trustee of several educational trusts and organisations. His wealth of legal knowledge, decades of experience and passion for social causes makes him a trusted advisor to many.

Relevant experience:

- He is part of a three-member committee constituted by the Bombay High Court in September 2014 to assist the court in a class action suit filed by investors in the National Spot Exchange Limited against the Exchange for recovery of about Rs. 5,600 crores.
- Assisting a co-operative housing society with nearly 200 members with its re-development project which is one of the largest re-developments within the city of Mumbai.
- Acting as court appointed Administrator of an estate worth approximately Rupees 200 crores pending the hearing of proceedings arising out of rival wills advanced by different parties in respect of the estate of the deceased.
- In 2011, he was appointed by the Bombay High Court as Authorised Person to manage the affairs of Etisalat DB Telecom Pvt. Ltd., a company which was affected by the 2G spectrum scandal in India. After the appointment of the Official Liquidator for the company in 2013, Mr. Solomon was appointed as legal advisor to the Official Liquidator.

Jonathan's expertise includes:

- Real Estate and Land Laws
- Construction and Development of Real Estate
- Litigation and Arbitration
- Constitutional Law and Administrative Law
- Personal Laws, Succession and Inheritance
- Insurance
- Trusts and Partnerships

Our Partners



AARON SOLOMON

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Aaron Solomon is the Managing Partner of Solomon & Co. and has been in active practice for over 20 years. He specialises in transactional work including mergers and acquisitions, joint ventures, exchange control regulations, competition laws, banking, investment funds, private equity, capital markets and securities laws. He has a hands-on approach and his team has the ability to handle large and complex cross-border transactions. With over 2-decades of experience on cross-border transactions of all types and versatility across multiple practice areas, Aaron specialises in guiding clients across a complex Indian business and legal environment. Aaron is a member of the Association of Independent European Lawyers. He is the President of the Friends of the Tel Aviv University in India and is also an advisory member of the China-East Asia International Trade Disputes Settlement Advisory Committee.

Aaron was a Partner at two major Indian law firms before joining Solomon & Co. He qualified as an advocate in the year 1995 and was ranked first in the all India solicitor's examination in 1996.

Relevant experience:

- In 2016, Aaron acted for Jain Irrigation on the largest private equity investment in the Indian agri-tech sector, a nearly 120 million US\$ investment by Mandala Capital in Jain Irrigation.
- He also acted for Fonroche Energie S.A.S. in 2016 on one of the first M&A transactions in the solar energy space in India, namely the divestiture of two solar power plants by Fonroche Energie S.A.S. to the Hinduja Group.
- He is empanelled advisor to several banks and financial services companies, including HSBC Bank, L&T Finance, Bank of Baroda and Bank of Maharashtra.
- He is actively involved on technology transactions of all kinds and encourages start-ups.
- He has assisted on several large transactions in the agri-business sector, the defence sector and the renewable enter sector.

Aaron's expertise includes:

- Mergers & Acquisitions
- Joint Ventures & Collaborations
- Corporate & Business Laws
- Competition Laws
- Banking & Finance
- Investment Funds & Private Equity
- Capital Markets & Securities Laws
- Foreign Investment & Exchange Control Regulations

Our Partners



**KOMAL
SOLOMON**

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Komal Solomon is a partner at Solomon & Co. and has been in practice for over 20 years'. Komal graduated from Jai Hind College and thereafter read law at the Government Law College in Mumbai.

She specializes in matters relating to corporate and regulatory compliance, regulatory communications, immigration laws, entertainment and media law, India entry strategies and intellectual property law.

She has assisted several multinationals in establishing their subsidiaries, branch offices and liaison offices in India.

Relevant experience:

- Advises leading production houses, television channels, signers/ writers/artists on various media and entertainment law assignments.
- Advises several multinational clients on establishing their businesses in India through liaison offices, branch offices, subsidiaries and joint ventures.
- Assists clients with filing, prosecution, registration and such other matters pertaining to trademark, copyright and related intellectual property rights.

Komal's expertise includes:

- Foreign Investment & Exchange Control Regulations
- India Entry
- Regulatory Affairs & Communications
- Immigration Laws
- Media & Entertainment Laws
- Personal Laws, Succession and Inheritance
- Intellectual Property Laws

Our Partners



**MICHELLE
SOLOMON LE PAGE**

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Michelle Solomon Le Page is a Partner at Solomon & Co. and has been in practice for over 10 years. She specialises in assisting foreign companies and individuals with their business interests in India. She joined Solomon & Co. in 2012 after practicing law at Clifford Chance for 5 years, both in their London and Paris offices.

Michelle read law for 3 years at the Government Law College in Mumbai, and then completed a 3 year Bachelor of Laws degree at the University of London, School of Oriental and African Studies. She subsequently completed the Legal Practice Course at the College of Law in London before joining Clifford Chance London in 2007. She has been a practising Solicitor of England & Wales from 2009 to present.

She is an Advocate on the roll of the Bar Council of Maharashtra and Goa, India and a Solicitor of the Bombay Incorporated Law Society, India.

Her sensitivity to the needs of foreign clients coupled with her strong knowledge of Indian law and regulation make her a valuable partner on any India-related transaction. She shares her time between Mumbai and Paris and is fluent in French.

Michelle Solomon Le Page's expertise includes:

- Corporate & Business Laws including M&A, Joint Ventures & Collaborations
- Litigation and Arbitration
- Competition & Consumer Protection Laws
- Real Estate & Construction Laws
- Succession & Inheritance Laws

Our Partners



**KINJAL
CHAMPANERIA**

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Kinjal Champaneria focuses primarily on the firm's Corporate, Private Equity and Finance practice areas. He is an Associate Partner at

Solomon & Co. and is registered as an Advocate with the Bar Council of Maharashtra and Goa. He has been in practice for over 10 years. His practice areas include corporate structuring, domestic and offshore funds, mergers & acquisition, capital markets, banking and finance laws, information technology, employment and due diligence. Kinjal is also skilled in preparing applications and overlooks the documentation to be filed before regulatory authorities including Reserve Bank of India, Securities and Exchange Board of India and the Foreign Investment Promotion Board.

Kinjal's expertise includes:

- Mergers & Acquisitions
- Joint Ventures & Collaborations
- Corporate & Business Laws
- Banking & Finance
- Investment Funds & Private Equity
- Capital Markets & Securities Laws
- Foreign Investment & Exchange Control Regulations



**GERMAINE
PEREIRA**

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Germaine Pereira is an Associate Partner at Solomon & Co. She is registered as an Advocate with the Bar Council of Maharashtra and

Goa. She holds a Master's Degree in Science from the University of Mumbai with a specialization in Biotechnology. Prior to joining Solomon & Co. in 2007, Germaine worked as an intellectual property consultant at the Industrial Research and Consultancy Centre, Indian Institute of Technology, Bombay (IITB).

She has substantial transactional experience in domestic and international corporate and finance transactions. Her experience also covers the establishment and operation of investment funds, real estate transactions, intellectual property services, employment laws, inheritance and succession laws.

Germaine's expertise includes:

- Intellectual Property Services
- Real Estate & Land Laws
- Joint Ventures & Collaborations
- Mergers & Acquisitions
- Banking and Finance
- Foreign Investment & Exchange Control Regulations
- Labour and Employment Laws
- Succession and Inheritance Laws

Our Partners



**ANAGHA
SUBRAMANIAM**

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Anagha Subramaniam is an Associate Partner at Solomon & Co. She is registered as an Advocate with the Bar Council of Maharashtra and Goa since 2006. She has been in practice for over 7 years. She actively handles a wide array of Corporate, Commercial and Banking matters including investment into Indian companies, mergers and acquisitions, company incorporation, corporate compliance, financing transactions and enforcement of security and India Entry. She also advises on employment issues.

Anagha's expertise includes:

- Corporate & Commercial Laws
- Banking and Finance
- Regulatory Communications and Compliance
- Capital Markets & Securities Laws
- Employment Laws
- Foreign Investment & Exchange Control Laws
- Joint Ventures & Collaborations
- Mergers & Acquisition



**SONIYA
PUTTA**

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Soniya Putta is an Associate Partner at Solomon & Co. She is registered as an Advocate with the Bar Council of Maharashtra and Goa. Soniya works in the Dispute Resolution team and is experienced with litigating in Indian courts and tribunals. She is actively involved in both civil and criminal litigation as well as arbitration. She regularly appears as an advocate before various courts and tribunals including the Bombay High Court, Debt Recovery Tribunals and Arbitral Tribunals. She also has experience drafting of wills, applying for probate, letters of administration, and is well versed in inheritance and succession laws.

Soniya's expertise includes:

- Litigation and Arbitration
- Constitutional Law & Administrative Law
- Personal Laws, Succession & Inheritance
- Trusts & Partnerships
- Real Estate & Land Laws

Our Partners



SAURABH GUPTA

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Saurabh Gupta was announced as an Associate Partner in Solomon & Co in 2016. He is registered as an Advocate with the Bar Council of

Maharashtra and Goa. He holds a bachelor's degree in law and is a post graduate in Business Laws from National Law School of India University, Bangalore. He also holds a diploma in Merger & Acquisitions, Capital Markets & Securities Law and Intellectual Property Rights from various institutions.

His practice areas include real estate laws, corporate commercial transactions, dispute resolution and inheritance & succession laws.

Saurabh Gupta's expertise includes:

- Real Estate and Land Laws
- Construction and Development
- Infrastructure
- Personal Laws, Succession and Inheritance
- Trusts and Partnerships
- Corporate Commercial Contracts & Business Law Transactions



SHRUTI MANIAR

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Shruti Maniar joined Solomon & Co. in 2008 and is an Associate Partner in the Litigation and Dispute Resolution team of Solomon & Co.

She is registered as an advocate with the Bar Council of Maharashtra and Goa since 2005. She holds a degree in the stream of Arts (with double major in Political Science and History). She passed Law majoring in Banking and Intellectual Property Services. She specialises in litigation (both civil and criminal) and has experience in a wide array of matters including Suits, Writ Petitions, Arbitration Proceedings, Intellectual Property proceedings and Commercial Litigation. Shruti appears regularly before the Bombay High Court and National Company Law Tribunal. She has also appeared before the Gujarat High Court. Shruti also has wide experience in arbitration proceedings (including international arbitration) and appears before the various arbitration tribunals.

Shruti Maniar's expertise includes:

- Civil Litigation
- Alternate Dispute Resolution
- Intellectual Property Laws
- Criminal Litigation

Practice Areas

CORPORATE AND M&A LAW

Our Corporate and M&A team has cutting edge capability on all aspects of corporate transactions and we advise clients ranging from closely held private companies to multi-industry conglomerates, private equity firms, investment banks and financial institutions on their most challenging corporate issues.

Areas of Practice

SHARE & BUSINESS ACQUISITIONS

We specialize in structuring entry and exit routes for investors, including private equity investments.

MERGERS & CORPORATE RESTRUCTURING

We advise on corporate bankruptcy, recapitalizations, debt restructuring, leveraged buyouts, mergers and acquisitions.

CORPORATE COMPLIANCE & GOVERNANCE

We advise on compliance with laws, regulations, organizational practices and procedures. We assist corporate management including board of directors and board committees on diverse issues concerning corporate governance.

INDIA ENTRY

We assist multinational clients on establishing their businesses in India through liaison offices, branch offices, subsidiaries and joint ventures.

TRUSTS & PARTNERSHIPS

We assist clients on the formation, registration, and governance of trusts and partnerships.

Practice Areas

BUSINESS AND TRADE LAW

Our business and trade law team advises clients ranging from multi-industry conglomerates to private companies and start-ups on various business and trade law issues.

Areas of Practice

COMMERCIAL CONTRACTS

We assist in preparing, negotiating and executing documents for all kinds of commercial transactions.

ANTI-TRUST AND COMPETITION LAWS

We advise on diverse aspects of antitrust laws including Monopolies and Restrictive Trade Practices, Unfair Trade Practices & Competition Laws.

INTERNATIONAL TRADE, IMPORT & EXPORT

We offer a wide range of services with respect to customs laws and policies, foreign trade regulations, anti-dumping duty and International Commercial Terms (INCOTERMS) and strive to ensure that our clients are well-equipped with the knowledge to enable them to enter global markets confidently.

ENVIRONMENT, NATURAL RESOURCES & ENERGY

We advise on the assessment of carbon credits, waste disposal and management (including electronic waste), environmental regulations and zoning regulations, in addition to advising on regulations governing natural resources and energy.

Practice Areas

BANKING AND FINANCE

Given the volatility of financial markets and the consequent risk exposure affecting both lenders and borrowers, it becomes crucial to structure transactions appropriately and adequately secure financing arrangements. Solomon & Co. offers high quality legal and transactional advice to banks, financial institutions and corporate lenders and assists them with issues such as financing and leasing of assets, corporate debt restructuring, insolvency and bankruptcy matters, amongst others.

Our Banking and Finance team has extensive experience of dealing with Indian regulatory authorities and government agencies. We advise on transactions ranging from simple debt and equity offerings to structured financing from on-shore and off-shore lenders and are panel advisors for several Indian and international banks.

Areas of Practice

ASSET LEASING, LOAN FINANCE AND STRUCTURED FINANCE

We provide assistance on financing & leasing of assets, including structuring, drafting and negotiating all necessary documentation.

SECURITIZATION AND DEBT RESTRUCTURING

We advise and assist on corporate debt restructurings, securitizations and settlement schemes.

BANKRUPTCY AND INSOLVENCY

We advise on all types of matters arising upon liquidation, insolvency and bankruptcy.

FINANCIAL SERVICES

We advise financial institutions and corporates on regulations pertaining to the Indian financial services sector.

Practice Areas

CAPITAL MARKETS & PRIVATE EQUITY

Solomon & Co.'s team approach and dedication combined with our experience and emphasis on strategic objectives has made us a leading capital markets and private equity law firm in India.

We advise our clients on fund structuring, issue of FCCBs and GDRs, public offerings and related regulatory compliance matters. We advise on all Securities Exchange Board of India (SEBI) related issues and also represent our clients at inquiries, proceedings and litigation before SEBI, the Securities Appellate Tribunal, High Courts and the Supreme Court of India.

Our clients include Indian and global investment banks, shareholders, issuers and large and medium sized companies. Our clients value our ability to continually track the pulse of capital markets in India.

Areas of Practice

INVESTMENT FUNDS & PRIVATE EQUITY

We advise on legal, commercial and compliance issues concerning investment funds and private equity.

ASSET/PORTFOLIO MANAGEMENT

We offer advice to fund managers and advisors to optimize asset allocation and enhance portfolio management.

PUBLIC OFFERINGS

We assist clients on public offerings by minimizing risks and maximizing returns.

MUTUAL FUNDS

We advise and structure fund documents based on current market factors and compliance issues.

REGULATORY COMMUNICATIONS

We assist on all aspects of regulatory communications, from drafting and filing to obtaining requisite approvals.

LEGAL REPRESENTATION

We represent our clients at inquiries, proceedings and litigation before SEBI, the Securities Appellate Tribunal, High Courts and the Supreme Court of India.

Practice Areas

LITIGATION & DISPUTE RESOLUTION

Our litigation and dispute resolution practice is one of the oldest and most reputed practices of the firm. We have the experience of representing clients in complex and high stake litigation in various courts across India including the Supreme Court, High Courts, City Civil Courts, Small Causes Courts, National Company Law Tribunal, Securities Appellate Tribunal, Debt Recovery Tribunals, Micro Small and Medium Enterprise Facilitation Councils and various other fora. We have acted on many landmark litigation and arbitration matters in India including disputes relating to land, property and inheritance, disputes among company shareholders, disputes relating to initiating or defending debt recovery proceedings, writ petitions, regulatory inquiries, tax matters and others.

Areas of Practice

ALTERNATE DISPUTE RESOLUTION

We represent clients at all stages of domestic and international arbitration and also for enforcement or challenge of domestic and international arbitral awards if required.

CIVIL AND CRIMINAL DISPUTES

We advise and assist companies, partnerships and individuals on all aspects of their civil disputes from strategy prior to institution of a suit to obtaining and enforcing a final decree in India.

BANKING LITIGATION & REGULATORY INVESTIGATIONS

We represent established banks and financial institutions in banking litigation matters and regulatory investigations.

REAL ESTATE DISPUTES

With the rapid emergence of real estate markets comes a plethora of disputes; we employ a solution-driven approach to deliver results while understanding the business needs of our clients.

SHAREHOLDER DISPUTES

We regularly advise and represent Indian and international clients in shareholder disputes and other disputes arising from joint ventures, share purchase agreements, mergers and acquisitions in India.

SECURITIES & FINANCE CLAIMS AND DISPUTES

We represent clients before SEBI, the Securities Appellate Tribunal and other securities law fora.

Practice Areas

REAL ESTATE

As one of the premier law firms in Mumbai, Solomon & Co. has an impressive track record in both conventional as well as cross-border real estate transactions.

An in-depth knowledge of the industry, coupled with our experience in interacting with several established real estate groups gives our lawyers a cutting edge advantage.

Areas of Practice

LAND LAWS

The Firm advises on matters relating to general laws regulating land and properties in India. It also assists in negotiating, drafting, settling and finalizing agreements relating to the sale and transfer of interest in land and properties by way of gift, exchange, release, conveyance, assignment and mortgage.

TITLE INVESTIGATIONS

We conduct detailed title searches and investigations including due diligence for immovable property.

CONSTRUCTION AND DEVELOPMENT

We regularly assist our clients with property development, re-development, issues relating to Transfer of Development Rights (TDR), Floor Space Index (FSI) approvals and licenses, assignments and conveyancing. The Firm advises on development regulations and ways to minimize the inherent risks that impact real estate transactions.

HOTELS, RESORTS AND TOURISM

The Firm advises on the development and management of the tourism sector, hotels, resorts and clubs.

SUCCESSION AND INHERITANCE

Our knowledge of personal laws in India helps us to advice our clients on matters relating to inheritance and devolution.

Practice Areas

INSURANCE

We combine sector related knowledge of insurance with an understanding of insurance laws and how they operate to appropriately advise our clients on insurance and reinsurance claims in India and represent them in this regard.

Our clients include leading insurers, financial institutions, brokers and businesses. Our clients value our ability to provide far-sighted, timely advice to protect their interests in domestic and international contracts.

Areas of Practice

INSURANCE LAWS

We advise and assist clients on all aspects of insurance and reinsurance laws and practices in India.

INSURANCE DISPUTES

We assist our clients on various insurance disputes for enforcement of policies and recovery of compensation.

LICENSES UNDER THE IRDA AND OTHER REGULATORY AUTHORITIES

We advise clients on the procurement of licenses and approvals from the Insurance Regulatory and Development Authority of India (IRDA) and various other regulatory authorities.

Practice Areas

INTELLECTUAL PROPERTY

Solomon & Co has a team specializing in Intellectual Property Laws, which caters to Indian and international clients. We register Patents, Industrial Designs, Trademarks, Copyright and Geographical Indications. Our clients include multinationals, IT, R&D firms and academic institutes, media companies, production houses and Bollywood artistes. Our clients value our ability to keep abreast of current IP regulations, understand new challenges, draft strong IP contracts, defend IP rights vigorously and provide clients with innovative and unique solutions on trademark and patent litigation cases.

Areas of Practice

INTELLECTUAL PROPERTY REGISTRATION

We register Patents, Designs, Trademarks, Copyright and Geographical Indications.

MARKS - TRADE AND SERVICE

We conduct searches in the Trade Marks Registry with regard to the availability of identical or similar marks.

COPYRIGHT & RELATED RIGHTS

We advise on issues relating to protection of copyright and its related rights (publication and distribution rights, broadcasting rights, performance rights, and reproduction rights).

ANTI-COUNTERFEITING

We undertake anti-counterfeiting, anti-piracy initiatives & raids for enforcement of IP rights.

INDUSTRIAL DESIGNS

We advise and assist with filing and protection of design applications.

PATENTS

We assess inventions, conduct prior art searches, FTO searches and analysis, PCT applications, patent mapping and white space analysis.

IP DISPUTES - CIVIL AND CRIMINAL

We file, prosecute and defend all kinds of IP disputes.

Testimonials

LEGAL 500 ASIA PACIFIC

BANKING AND FINANCE

Solomon & Co. Advocates & Solicitors is well versed in dealing with Indian regulatory authorities. Local and international financial institutions feature among its clients.

CORPORATE AND M&A

Solomon & Co. Advocates & Solicitors serves local and international clients under the leadership of the 'reputed' Aaron Solomon.

DISPUTE RESOLUTION

Jonathan Solomon and Aaron Solomon are the key contacts at Solomon & Co. Advocates & Solicitors.

Clients include HSBC, Group Soufflet, Adama Global and National Spot Exchange (NSEL); the firm acted for the latter in an asset recovery dispute before the Mumbai High Court.

INSURANCE

Solomon & Co. Advocates & Solicitors' insurance practice is led by Jonathan Solomon, who is an 'experienced and reputed' practitioner.

Leading individuals

Jonathan Solomon - Solomon & Co. Advocates & Solicitors

REAL ESTATE AND CONSTRUCTION

Solomon & Co. Advocates & Solicitors' expertise includes land laws, title investigations, construction and property development. The group has been notably active in the tourism sector of late.

CHAMBERS AND PARTNERS

THE FIRM *Led by a father and son, this practice has a combined century of experience in the Mumbai market. In addition to handling traditional real estate and construction matters, this firm also conducts work relating to investment, private equity funds and secured lending. Examples of recent work include various land acquisition transactions, a slum redevelopment project and an investment into and development of large-scale real estate projects.*

SOURCES SAY: *"A formidable father and son team."*

KEY INDIVIDUALS *Jonathan Solomon is 'an extremely well-renowned lawyer for traditional conveyancing'. He is considered to have an excellent grasp of legal nuances and of the Indian real estate market.*

CHAMBERS ASIA PACIFIC

THE FIRM *This father and son-led firm is one of the oldest in the Mumbai market, and as such has many years of experience behind it. It is adept at handling traditional real estate matters as well as foreign investment and private equity-focused work. Recent examples of its capabilities include for one of India's largest co-operative housing societies in negotiations over a redevelopment project. Practitioners also represented a large infrastructure company in the commercial development of land subject to the urban land ceiling.*

KEY INDIVIDUALS *Senior practitioner Jonathan Solomon has long-standing exposure to the market and is experienced across the full range of real estate work.*

Thank you.

FORT OFFICE

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